



## THE SCHWAEGERLE TEAM BUYER WORKSHOP

### Home Buyer Workshop – Action Plan & Guide

#### WHY HOMEOWNERSHIP MATTERS

Current U.S. Inflation Rate: \_\_\_\_\_ %

Median Net Worth Comparison (Recent Data)

Homeowners: \_\_\_\_\_

Renters: \_\_\_\_\_

National Median Age of First-Time Buyer: \_\_\_\_\_

Schwaegerle Team Avg First-Time Buyer Age: \_\_\_\_\_

What stands out to you about this comparison?

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#### MY BUYING GAME PLAN

##### 1. PARTNER WITH AN AGENT

Top 3 Priorities:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

##### 2. GET PRE-APPROVED

Target Monthly Payment: \$ \_\_\_\_\_

Comfortable Purchase Range: \$ \_\_\_\_\_

Available for Down Payment: \$ \_\_\_\_\_

Loan Officer: \_\_\_\_\_



## THE SCHWAEGERLE TEAM BUYER WORKSHOP

Pre-Approval Target Date: \_\_\_\_\_

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### 3. FIND THE RIGHT HOME

Neighborhoods I'm Considering:

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Search Strategies We'll Use:

- MLS Portal
- High Days on Market
- Price Reductions
- Coming Soon
- Back on Market

### 4. WRITE A STRONG OFFER

Offer Price Strategy:

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Earnest Money: \$\_\_\_\_\_

Target Closing Date: \_\_\_\_\_

What will make my offer competitive?

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### 5. UNDER CONTRACT (ESCROW)

I Will Complete:

- Inspection
- Review Disclosures



## THE SCHWAEGERLE TEAM BUYER WORKSHOP

- Secure Insurance
- Final Loan Approval
- Appraisal
- Title Review

Questions I Need Answered:

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### 6. BEFORE CLOSING

- Wire Funds
- Schedule Movers
- Transfer Utilities
- Final Walk-Through

Move-In Date: \_\_\_\_\_

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### 7. CLOSING DAY

Bring:

- Photo ID
- Wire Confirmation
- Proof of Insurance

Key Delivery Date: \_\_\_\_\_

### MY NEXT 3 ACTION STEPS

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_