



Interview Questions for your Realtor

1. How do you prefer to communicate with your clients?
2. When am I available to communicate with you?
3. How will you service me throughout my transaction and how is this a benefit to me?
4. Who will service me throughout my transaction and how is this a benefit to me?
5. If I can't reach you, do you have other support that I can lean on?
6. What towns, cities or areas do you cover?
7. Are you able to provide referrals of loan officer, inspector, contractor, real estate attorney etc throughout the transaction?
8. What will you do to serve me as a buyer and or seller?
9. How does the service you offer differ from other agents I'm interviewing?
10. How many years have you been in the real estate business?
11. How many sales have you had in the past 12 months?
12. What is your average sales price?
13. What is your average list price to sale price ratio?
14. What is your average days on market?
15. How many other clients are you currently working with?

Have a Friend on your side!