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In the ever-changing real estate market, choosing a Realtor<sup>©</sup> who has the knowledge, experience, and dedication to represent your home and community can be challenging. As your Summit specialists, our services extend beyond the traditional in order for you to receive exceptional results on your home sale. When you hire us, we will become your:

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## **CLOSING TEAM**



Ensure a smooth transition by providing all information in a timely manner and work closely with your closing team to resolve any issues that arise.

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Present and advise on the merits of each offer and negotiate with buyers on your behalf, keeping your best interests as our top priority.

#### CONCIERGE



Provide you with access to industry experts including: legal advisors, insurance experts, interior designers, handymen, home inspectors, and moving services.

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# THE BEST OF SUMMIT

REAL ESTATE MARKET REPORT | FOURTH QUARTER REVIEW





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## Want to Know the Value of Your Home Today?

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#### The following information is about Homes Sold and Closed in Summit, December 2018

					Original					
Address	Style	Rooms	Bedrooms	Baths	List Price	Sales Price	SP:LP	Assessment	SP:AV	DOM
390 Morris Avenue Unit 23	Townhome Interior Unit	5	2	1.0	\$335,000	\$290,000	86.57%	\$110,400	262.68%	99
19 Van Dyke Place	Colonial	5	2	1.0	\$399,000	\$340,000	85.21%	\$179,600	189.31%	329
133 Summit Avenue	One Floor	6	2	1.0	\$475,000	\$380,000	80.00%	Condo	N/A	81
101 W. End Avenue	Colonial	8	3	2.0	\$695,000	\$620,000	89.21%	\$269,800	229.80%	114
31 W. End Avenue	Colonial	7	3	2.0	\$729,000	\$729,000	100.00%	\$285,500	255.34%	9
7 Fremont Road	Tudor	9	4	3.1	\$798,000	\$975,700	122.27%	\$313,200	311.53%	7
27 Shadyside Avenue	Victorian	8	3	2.0	\$799,000	\$892,000	111.64%	\$276,700	322.37%	9
16 Ashland Road	Colonial	10	5	4.1	\$1,249,000	\$1,060,000	84.87%	\$378,900	279.76%	282
142 Kent Place Boulevard	Tudor	11	4	3.0	\$1,295,000	\$1,200,000	92.66%	\$656,700	182.73%	134
130 Beechwood Road	Colonial	10	6	3.1	\$1,375,000	\$1,309,000	95.20%	\$506,500	258.44%	28
12 Miele Place	Colonial	12	5	4.1	\$1,429,000	\$1,060,000	74.18%	Renovated	N/A	504
21 High Street	Colonial	11	5	3.1	\$1,595,000	\$1,499,000	93.98%	\$589,800	254.15%	100
15 Midland Terrace	Colonial	11	6	4.1	\$1,600,000	\$1,450,000	90.63%	Renovated	N/A	122
56 Whittredge Road	Colonial	13	6	5.1	\$3,100,000	\$1,980,000	63.87%	\$1,235,700	160.23%	205
TOTAL HOMES SOLD: 14					\$1,133,786	\$984,621	90.74%	\$436,618	246.03%	145

## The following information is about Homes Sold and Closed in Summit, November 2018

Address	Style	Rooms	Bedrooms	Baths	Original List Price	Sales Price	SP:LP	Assessment	SP:AV	DOM
52 Springfield Avenue UC	Townhome End Unit	6	2	2.1	\$494,900	\$363,000	73.35%	\$265,900	136.52%	346
18 Morris Court	Cape Cod	10	3	1.1	\$560,000	\$560,000	100.00%	\$209,600	267.18%	9
26 Ashwood Avenue	Duplex	10	3	2.0	\$625,000	\$520,000	87.39%	\$241,600	215.23%	45
10 Passaic Avenue	Colonial	7	4	2.0	\$675,000	\$655,000	97.04%	\$237,000	276.37%	12
21 Ridgedale Avenue	Colonial	10	4	2.1	\$689,000	\$675,000	97.97%	\$214,200	315.13%	11
31 Sheffield Road	Ranch	8	3	2.1	\$789,000	\$770,000	97.59%	\$290,600	264.97%	57
50 Ashland Road	Tudor	8	3	1.1	\$839,000	\$839,000	100.00%	\$347,800	241.23%	21
18 Edgemont Avenue	Tudor	8	4	3.0	\$895,000	\$900,000	100.56%	\$422,200	213.17%	8
36 Locust Drive	Carriage	8	4	2.1	\$1,050,000	\$790,000	75.24%	\$474,600	166.46%	694
3 Joanna Way	Colonial	10	5	2.1	\$1,275,000	\$1,306,000	102.43%	\$570,700	228.84%	7
27 Colony Drive	Colonial	8	3	2.1	\$1,295,000	\$1,055,000	81.47%	\$375,000	281.33%	216
87 Woodland Avenue	Colonial	10	4	2.1	\$1,375,000	\$1,280,000	93.09%	\$485,400	263.70%	78
83 Tanglewood Drive	Ranch Expanded	9	4	4.1	\$1,499,000	\$1,501,000	100.13%	\$642,200	233.73%	13
17 Sunset Drive	Colonial	15	7	6.1	\$3,395,000	\$3,225,000	94.99%	New Construction	N/A	34
TOTAL HOMES SOLD: 14					\$1,103,993	\$1,031,357	92.95%	\$367,446	238.76%	111

Maggee Miggins and Keller Williams Realty are not in any way affiliated with Summit, nor is this in any way an official advertisement or publication of Summit. Information compiled from the Garden State Multiple Listing Service for the months of October, November, and December 2018 represents properties listed or sold by various brokers, and deemed reliable but is not guaranteed. Data maintained may not reflect all real estate activity in the market. This market report is not intended to solicit properties already listed for sale nor intended to cause a breach of an existing agency relationship. Each office independently owned and operated.



## The following information is about Homes Sold and Closed in Summit, October 2018

Address	Style	Rooms	Bedrooms	Baths	Original List Price	Sales Price	SP:LP	Assessment	SP:AV	DOM
133 Summit Avenue Unit 38	One Floor	3	1	1.0	\$230,000	\$220,000	95.65%	Condo	N/A	109
65 Baltusrol Road	See Rem	7	3	1.1	\$335,000	\$355,000	105.97%	\$169,600	209.32%	32
768 Springfield Avenue A6	Townhome Interior Unit	6	2	3.0	\$415,000	\$390,000	93.98%	\$143,500	271.78%	137
18 Hughes Place	Colonial	9	4	2.0	\$475,000	\$468,900	98.72%	\$184,600	254.01%	48
8 John Street	Colonial	8	5	2.1	\$590,000	\$440,000	74.58%	\$144,600	304.29%	575
12 Park Avenue	Colonial	7	3	2.1	\$599,000	\$585,000	97.66%	\$230,700	253.58%	37
17 Iris Road	Colonial	6	2	2.0	\$599,000	\$585,000	97.66%	\$244,100	239.66%	1
45 Briant Parkway	Colonial	6	3	1.1	\$615,000	\$555,000	90.24%	\$165,700	334.94%	67
25 Webster Avenue	Colonial	7	3	1.1	\$620,000	\$564,900	91.11%	\$235,600	239.77%	58
14 Mount Vernon Avenue	Cape Cod	9	4	2.0	\$638,500	\$590,000	92.40%	\$247,700	238.19%	65
172 Kent Place Boulevard	Colonial	12	5	2.1	\$825,000	\$750,000	90.91%	\$319,800	234.52%	102
90 Tulip Street	Colonial	9	3	1.1	\$839,000	\$815,000	97.14%	\$348,500	233.86%	9
93 W. End Avenue	Colonial	10	4	2.1	\$839,000	\$861,000	102.62%	\$335,200	256.86%	9
76 Mountain Avenue	Victorian	9	4	3.1	\$999,000	\$855,000	85.59%	\$373,800	228.73%	188
10 Brook Court	Colonial	9	5	3.1	\$1,150,000	\$1,065,000	92.61%	\$415,100	256.56%	114
114 Baltusrol Road	Colonial	14	5	5.1	\$1,155,000	\$995,000	86.15%	\$283,500	350.97%	142
215 Blackburn Road	Custom	11	5	3.0	\$1,195,000	\$1,195,000	100.00%	\$450,000	265.56%	9
33 Bedford Road	Colonial	10	4	3.0	\$1,389,000	\$1,100,000	79.19%	\$455,700	241.39%	189
112 Mountain Avenue	Victorian	13	6	2.1	\$1,395,000	\$1,240,000	88.89%	\$461,800	268.51%	282
44 Beekman Road	Colonial	11	5	3.1	\$1,450,000	\$1,385,000	95.52%	\$606,200	228.47%	49
105 Bellevue Avenue	Colonial	10	4	2.1	\$1,600,000	\$1,525,000	95.31%	\$615,000	247.97%	35
159 Kent Place Boulevard	Colonial	11	5	4.1	\$1,775,000	\$1,653,100	93.13%	New Construction	N/A	205
49 Hobart Avenue	Victorian	15	8	4.1	\$1,795,000	\$1,725,000	96.10%	\$595,800	289.53%	12
18 Glendale Road	Colonial	12	5	5.1	\$1,995,000	\$1,685,000	84.46%	New Construction	N/A	77
TOTAL HOMES SOLD: 24					\$979,896	\$900,121	92.73%	\$334,595	259.45%	106

Considering Selling? Call The Maggee Miggins Group at 973.376.8990 to learn how we make selling your home a breeze.

## CALL OUR AREA EXPERTS TODAY!



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## WANT TO KNOW WHAT YOUR HOME WOULD SELL FOR IN TODAY'S MARKET?

The Summit market is HOT! If you are thinking of listing your home, now is the time! Homes are selling quickly and above asking price. Call Maggee today at 973.879.9711 to find out the ideal price for your home.

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